

Think Flowtech. Think Differently.

## We live in a 'world of motion' A world where industry challenges are evolving

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People Capabilities & Skills Shortage of specialist engineering resource in industry

The need to increase Uptime & Yield Impacts on costs and productivity and throughout

Working Capital Constraints Lack of inventory investment and product availability

**Product & Technical Innovation** Insufficient asset investment and future proofing

Safety & Sustainability

Increased mandatory requirements and reputational risk

Everything we do at Flowtech is focused on keeping business moving whether that's supplying a product or designing and building a complex engineered solution.



## Purpose led culture

#### Our Purpose

We provide power, motion and control products, systems and solutions and creating a more sustainable world.

#### **Our** Mission

To provide products and solutions to help our customers achieve their goals, saving them time and money and operating more safely and sustainably.

#### **Our** Vision

To be the trusted advisor in a world of motion.



**Operational excellence** 

Love our customers

#### Fabulous performance





**Biggest Fluid Power Stockist** in the UK & Ireland



Over **560 highly skilled** people

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10% Benelux

20% Ireland

Revenue £112m



Market leading **product ranges** & availability



Access to all **superior** global brands



Extensive suite of engineering services

70% Great Britain

## **Our Network**

UK	Ireland	
Belfast	• Cork	
<ul><li>Birmingham</li><li>County Durham</li></ul>	• Dublin	
<ul><li>Dungannon</li><li>Exeter</li></ul>	Netherlands	
Gloucester	Deventer	
<ul><li>Leeds</li><li>Liverpool</li></ul>	<ul> <li>Rotterdam</li> </ul>	
Ludlow     Skelmersdale	Belgium	
<ul> <li>South Wales</li> </ul>	Brussels	

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#### What We Do The largest provider of Fluid Power products and services.



We are a high service, product provider



We design, manufacture, repair and overhaul assets



We deliver major engineering projects and onsite solutions



## High Service Technical Product Provider



#### The Largest Range of Technical Products

#### **Products Related Services**

- 75,000 products in stock, same day despatch
- Over 250,000 additional products available
- £50m of inventory
- 2,900 global suppliers
- Own brand range FT Pro

Vendor managed inventory

ROWTECK

- Kitting
- Consignment stock
- Modification
- Customisation

## Design, manufacture, repair and overhaul assets

#### Our Manufacturing Offer

- Power packs
- Panels & switch gear
- Filtration
- High pressure equipment
- Pipework
- Compressor air systems
- Valve assemblies
- Lubrication systems
- Fuelling technology

#### **Our Services Offer**

- Testing & calibration
- Motors & gearboxes
- Cylinders
- Pumps
- Power packs
- Valves
- Low voltage
- Calibration services
- Fuelling system installation



Underpinned with CAD, CNC, welding, fabrication & panel building services.

## Major Engineering Projects & Onsite Services

#### **Engineering Projects**

- In house design and install
- Custom made engineering solutions
- Filtration and purification systems
- Turnkey hydraulic systems

#### **Onsite Services**

- Fluid Power and electrical repair services
- Onsite diagnostics
- Maintenance and repair
- Predictive maintenance services

We installed brand new HPU's and replaced all old pipework, pressure tested and flushed. To keep the famous Tower Bridge moving for many more years.

# Expert industry sector knowledge

Working closely with our distributor and service provider partners



Food & Beverage Packaging FMCG



Pharma Medical Devices



Aggregates Construction Mining



Agriculture



Transport, Shipping, Marine & Air



Utility, Water ways, Infrastructure, Waste Energy



Process Oil & Gas Petrochem Chemical



Metals & Heavy Engineering



Aerospace & Defence



Automotive



Off Highway



Automation & Systems

### **Our Supplier Partnerships** We offer industry leading brands and expertly engineered solutions for all your fluid power needs.

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<del>G</del> BVA	Camloc Gas Springs	CAMOZZI Automation	CARRARO	🥖 CASAPPA	C.F.R. sr. 🕑	G Chicago Pneumatic	<b>e</b>	Copely	CH	CRANE	Crouzet
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Femco	FESTO	Fini	Flamco		FSN		GENEBRE		Grippaz# Nacional Non-Bandham	<b>∲</b> GROZ	HAITIMA
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		J+J	😝 John Guest	Julie	VVV				LOCTITE	LORCH 🕀	LÜDECKE
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	Snap-tite	spradow	STOD	co hydraulics	<b>P</b> tefen	TLITAL	© walvoil	WEBTEC	<sup>™</sup> WHITE	WIKA	Ē
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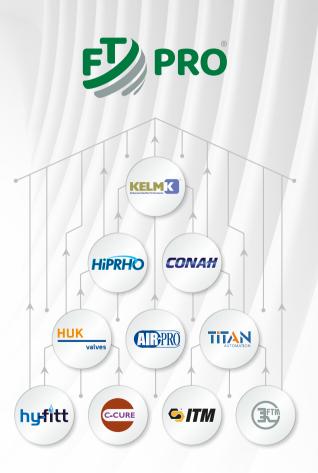


## **Introducing FT Pro**

Bringing together ten leading brands into one single brand leader.

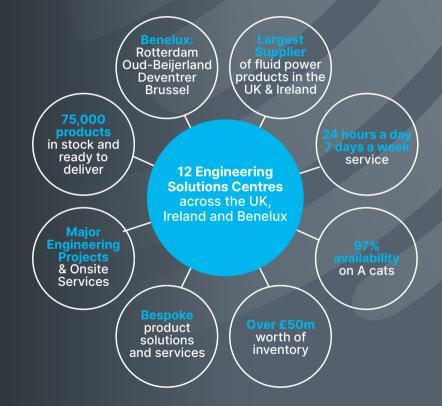
FT Pro offers an extensive range of high quality professionally engineered products, that are designed to suit the unique requirements of all industries. Our products are designed by engineers to be reliable and long-lasting, ensuring that your equipment operates smoothly and reliably.

With FT Pro products, you can be confident that your applications will run efficiently, no matter how demanding the conditions.



## The power of one





## How to contact us

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